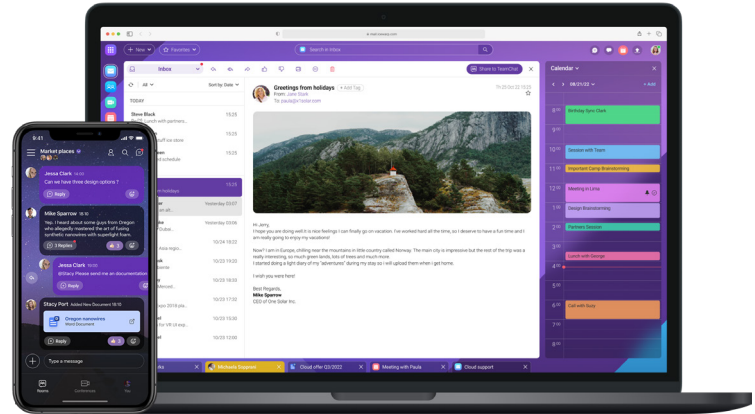


Here's why you should replace Microsoft 365 with IceWarp

- ✓ All features in the browser
- ✓ IceWarp costs 51% over Microsoft 365
- ✓ Mix & match on a monthly basis



We are with you every step of the way

- 1 Lower TCO
- 2 Deployment
- 3 Management
- 4 Migration
- 5 Maintenance



TCO evaluation

- Same cloud, 49% cheaper
- Transparent & straightforward pricing
- Based on industry-standard protocols
- Works with any client



Easier to deploy*

- Cloud deployment in 10 minutes
- Works even in hybrid scenarios
- We take care of your data backups
- Browser is all the users need



Easier to manage*

- Easy administration
- Connection to AD / LDAP for easier user provisioning
- We handle updates, always letting you know up front

0

Zero downtime migration*

- All user data is migrated in the background
- Upon data validation, the deployment switches to IceWarp
- Custom-built data migration tool



Easier to maintain

- All-in-one experience in the browser
- Zero hassle with updates or client apps
- Multi-platform

*Optional use of paid services.

TCO

per 100 users



Plans with comparable feature sets*

IceWarp plan **\$315**

200GB email, 1TB file storage 90 users

- Hosted email
- Calendar
- TeamChat
- Conferencing
- Unlimited HD Recording
- Documents & Collaborative editing
- Security
- Mobile Sync

IceWarp Desktop plan **\$70**

All benefits of IceWarp plan + 10 users

- Desktop Client
- Desktop Office

MORE OPTIONS WITH JUST 51% COSTS

Total cost over 1 year is \$4,620. **\$385**

per month

\$540 **M365 Business Basic**

90 users

\$220 **M365 Business Premium**

10 users

\$760 Total cost over

per month 1 year is \$9,120.

* Users are distributed: 90 IceWarp plan users and 10 IceWarp Desktop plan users. Prices as of 10/08/2023.

Certificates



TCO

per 500 users



Plans with comparable feature sets*

IceWarp plan **\$1,575**
 200GB email, 1TB file storage **90 users**
 Hosted email
 Calendar
 TeamChat
 Conferencing
 Unlimited HD Recording
 Documents & Collaborative editing
 Security
 Mobile Sync

IceWarp Desktop plan **\$350**
 All benefits of IceWarp plan + **10 users**
 Desktop Client
 Desktop Office

\$2,700 **M365 Business Basic**
90 users

\$1,100 **M365 Business Premium**
10 users

MORE OPTIONS WITH JUST 51% COSTS

Total costs

Total cost over 1 year is \$23,100. **\$1,925 per month**

\$3,800 per month Total cost over 1 year is \$45,600.

* Users are distributed: 90 IceWarp plan users and 10 IceWarp Desktop plan users. Prices as of 10/08/2023.

Certificates



All-in-One



Business-grade email

Full-featured email under your domain including rules, folders and anti-spam.



Conferences

Audio and video calls for up to 1000 attendees including recording.



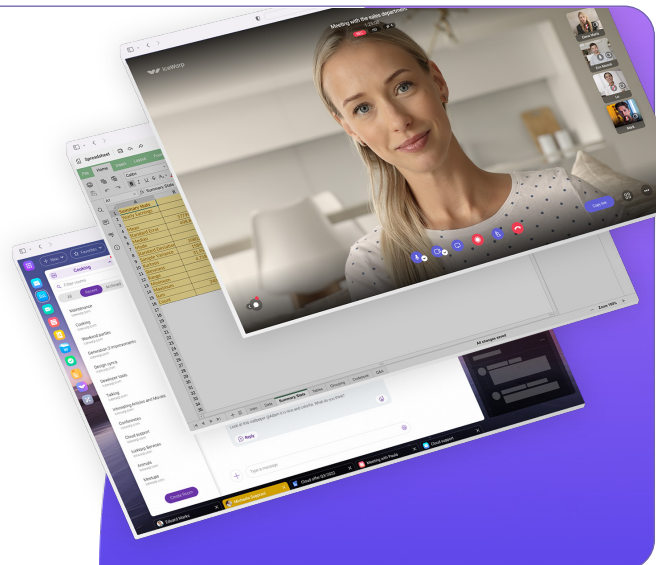
TeamChat

Project chat for focused collaboration.



Documents

Office-compatible productivity apps with collaborative editing.



We backup everything

As opposed to Microsoft 365 we backup all user data and retain the backups for 30 days. And we are able to provide the backups upon request.



The same 99.9% uptime guarantee

Just like Microsoft 365, we guarantee 99.9% uptime. With our state-of-the-art monitoring and included 24/7 support we are able to immediately respond to emergencies.



You choose where your data is stored

Unlike with Microsoft 365, you get to choose the data center where all your data will be stored. And where it remains no matter what.



Unlimited recording

Whether you're on IceWarp plan or on our Desktop plan, unlimited recording of your conferences is included at no additional cost. So don't think twice about pushing that Record button – you don't want any good idea to slip through the cracks.



Email and team work integration

IceWarp is all about helping you to work in tight sync, and that's why we integrate email with team collaboration. Share an email with your coworkers or get help composing your mailing, your team is just two clicks away.



Corner-shop like feeling

We don't have 190,000 employees, so we can personally attend to our customers, address their unique needs and deliver custom solutions. Need to link up IceWarp with your system? Adjust internal processes, add a new feature or install a new SSL certificate? We're here for you.

Comparison



	ICEWARP	DESKTOP APPS	M365 E5
MIN USERS	10	10	500
MAX USERS	Unlimited	Unlimited	Unlimited
DESKTOP APPS	No	No	Yes
ONLINE DOCS - PC	Yes	Yes	Yes
MOBILE DOCS	Yes	Yes	Yes
EMAIL, QUOTA	200 GB	200 GB	Plan 2, 100 GB
ONLINE ARCHIVING	Yes	Yes	Yes + 100 GB initial
SHAREPOINT	N/A	N/A	1TB + 10 GB initial
FILES	1 TB	1 TB	5 TB
MY ANALYTICS	N/A	N/A	Yes
POWER BI	N/A	N/A	Yes
TEAMCHAT	Yes	Yes	Yes
AUDIO CONFERENCING	Yes + Unlimited recording	Yes + Unlimited recording	Yes
CDN HOSTING	Yes	Yes	Yes
CHATGPT INTEGRATION	Yes	Yes	Yes